kIEFER TEK Ltd.
Company Presentation 2015

COMPANY STRUCTURE

In September 2015 we started the construction of the largest Biogas plant in Greece in collaboration with Bioconstruct Gmbh.

2015

General Manager: Christos Petrocheilos – Environmental Engineer / Msc In Energy
Construction Manager: John Charitos – Electrical Engineer
O&M Manager: Dimitris Asimakopoulos – Mechanical Engineer / Msc In Energy
RES Project Manager: Panagiotis Petrocheilos – Mechanical Engineer
RES Project Manager: John Klonaris – Mechanical Engineer / Msc In RES
RES Project Developer: Chrysa Lytra – Civil Engineer
O&M Services: Konstantina Koraka – Mathematician

WE ARE FOCUSED AND VALUE-ORIENTED

BUSINESS MODEL

- We navigate and organize the realization of international energy projects / Agricultural Projects – not only from the project development to the grid connection but also from the assortment of suitable project partners to the financing and operational management.

MARKET DIFFERENTIATION

- As entrepreneurs we are independent and operate exclusively in our personal network.
- Our team has an extensive and **profound experience** in the area of project development, legal structuring and successful realization of international energy projects.
- We take responsibility and aim to achieve a repeating business with few selected clients.
- Respectively we place high requirements not only on our projects but also on our partners – this way we can provide our clients with an efficient risk and yield ratio.

AREAS

Biogas

- **kIEFER TEK EPE** covers the entire value chain for the production of biogas - including the planning and turnkey construction of biogas plants as well as their commissioning.

Agricultural – Hydroponic Green Houses

- The mission of **kIEFER TEK EPE** is to investigate, develop and discover solutions to make the different stages of plant growing more profitable, productive and efficient, as well as to assist in the continuous improvement and transmission of know-how to our staff and our clients. In this way we grow together.

Cattle Farms

- **kIEFER TEK EPE** provides its clients with different types of prefabricated metal buildings suitable for cattle. Depending on the key objective and the capacity of the farm (dairy, fattening and meat production) we design and construct in every detail all the buildings, according to the health provisions.

Wind Parks

- Our project management team integrates different interests in such a way that all parties involved will profit from wind energy. We ensure that in the end of each project there is a high-quality turbine in optimal locations, which supplies clean energy to private households, municipalities and businesses.

Stevia Cultivation

- **kIEFER TEK EPE** develop agri-bio business focused on industrial-scale production of stevia, the all-natural zero-calorie sweetener that is rapidly transforming the food and beverage industry. Total cultivation area in 2015 100ha.

Photovoltaics

- Our team was responsible for the successful project evaluation as well as for the Turn Key construction (EPC) of a nearly 100MWp (Europe) for the years 2008 - 2014. Currently we are planning to take 25MWp under O&M contract.

WE CONCENTRATE ON SELECTED MARKETS

- **CRITERIA AND DECISION-MAKING**

Guided by carefully selected criteria, we have managed to determine our strategic target markets in which we can most of all act in a professional and dependable manner – usually supported by our highly skilled local partners.

Our Criteria

1)high electricity price levels

2) High correlation between electricity production and consumption

3) Attractive economical framework

4) Political and legal stability in a liberalized energy market

5) Stable currency

6) Highly qualified and dependable strategic partners in our target markets

Our target markets 2014 - 2016	FiT and / or PPA	Rising energy consumption	Priority
Greece	✓	✓	high
Romania	✓	✓	high
Turkey	✓	✓	middle
Italy	✓	✓	opportunistic
Germany	✓	✓	opportunistic

OUR SERVICES SPECTRUM

COMPETENCES AND SERVICES

- ***kIEFER TEK EPE***
- ***kIEFER TEK LTD***

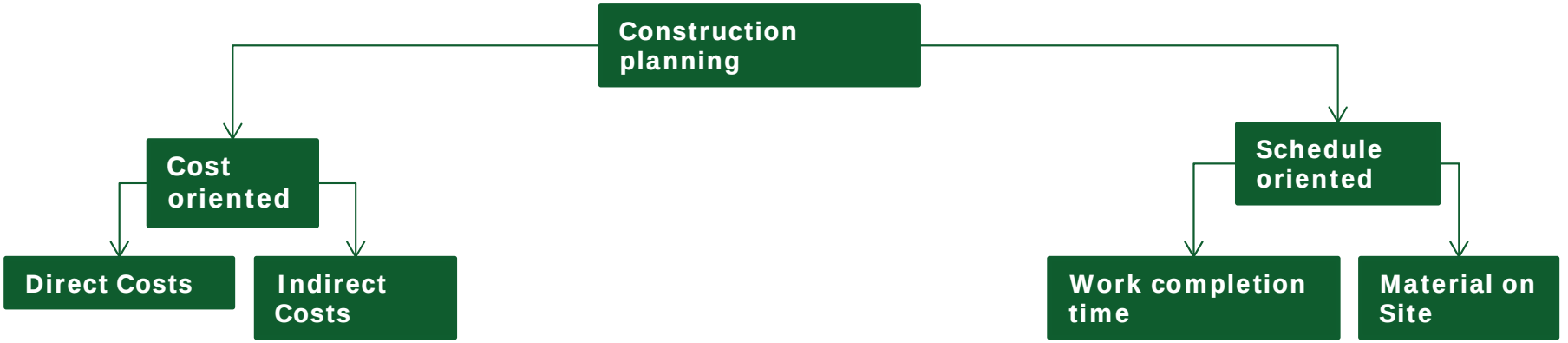
- ***kIEFER TEK EPE***
- in Greece.
- Third parties in other markets.

- ***kIEFER TEK EPE***
- in Greece.
- ***kIEFER TEK LTD***
- in other markets.

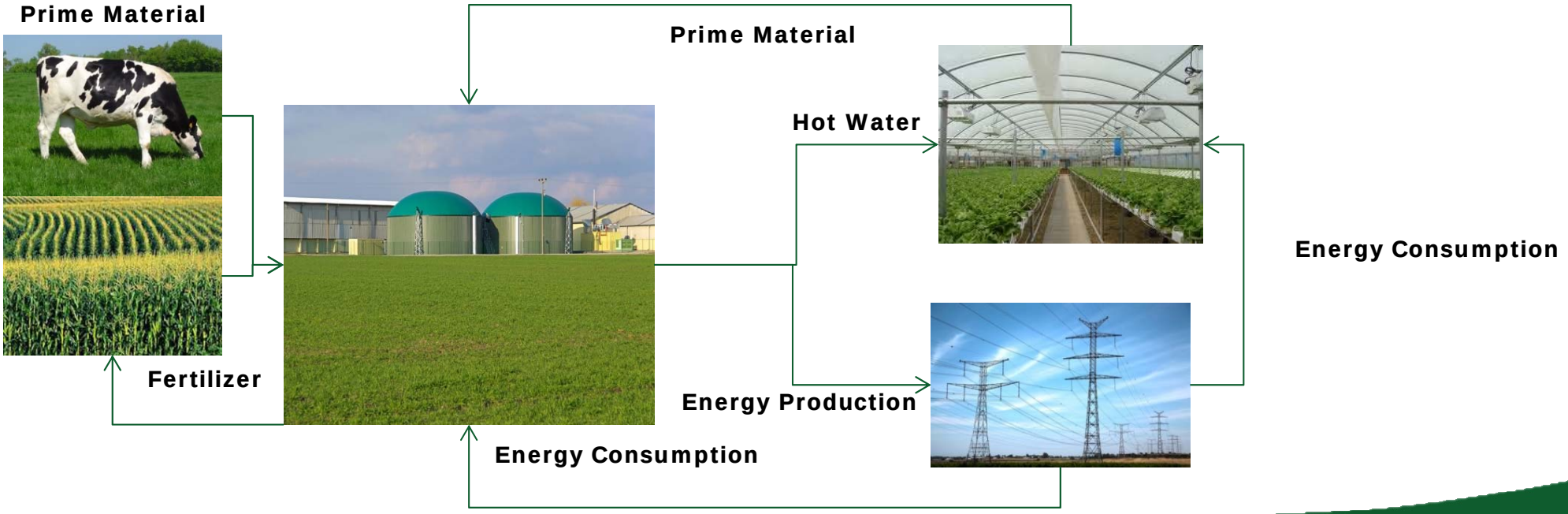
BUSINESS PHILOSOPHY

Expertise & emotional competence as well as strong values characterize the way we work. We stand for:

- Personal trust
- Open and transparent communication
- Independent and respectful thinking
- Fast and binding decisions



Business independence



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